



Capabilities Statement

DELIVERING ACCESS TO HUMAN INTELLIGENCE

OVERVIEW - Axon specializes in delivering access to human intelligence via **permanent placements**, **temporary staffing** and **research projects**.

SME PLACEMENT AND STAFFING – Primarily, Axon Advisors specializes in brokering high-level, industry-leading Subject Matter Experts (SMEs). We provide businesses and other entities access to highly qualified and experienced consultants through short and long-term placements on projects. Our coverage spans all industries, with a particular emphasis on healthcare and information technology. Additionally, we offer both permanent placement and temporary staffing services for skilled workers, following the conventional staffing model.

RESEARCH - We also connect our clients with SMEs via microconsulting research engagements, such as **in-depth phone or in-person interviews**. Additionally, we administer a range of qualitative and quantitative research projects, including **online surveys** and **focus groups**.

MISSION - Our mission is to add value to our clients' final services and products, by delivering a reliable pipeline to knowledgeable human intelligence.

NAICS CODES (for Federal)

Primary	NAICS Codes	NAICS Title
✓	561320	Temporary Help Services
	561311	Employment Placement Agencies
	561210	Facilities Support Services
	561110	Office Administrative Services
	541990	All Other Professional, Scientific, And Technical Services
	541910	Marketing Research And Public Opinion Polling
	541690	Other Scientific And Technical Consulting Services
	541618	Other Management Consulting Services
	541614	Process, Physical Distribution, And Logistics Consulting Services
	541613	Marketing Consulting Services
	541612	Human Resources Consulting Services



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	541611	Administrative Management And General Management Consulting Services
	541519	Other Computer Related Services
	541513	Computer Facilities Management Services
	541512	Computer Systems Design Services
	541511	Custom Computer Programming Services
	541214	Payroll Services

Table Last Updated 9/8/23.

UNSPSC Codes (for State)

Primary	UNSPSC Codes	UNSPSC Title
✓	80111600	Temporary Personnel Services
	80111601	Temporary Clerical or Administrative Assistance
	80111602	Temporary Marketing Staff Needs
	80111603	Temporary Production Staffing Needs
	80111604	Temporary Technician Staffing Needs
	80111607	Temporary Legal Staffing Needs
	80111608	Temporary Information Technology Software Developers
	80111609	Temporary Information Technology Systems or Database Administrators
	80111701	Staff recruiting services
	80111704	Permanent marketing staff needs
	80111706	Permanent clerical or administrative assistance
	80111707	Permanent technical staffing needs
	80111708	Permanent financial staffing needs
	80111709	Permanent medical staff needs
	80111710	Permanent legal staffing needs
	80111711	Permanent information technology software developers
	80111712	Permanent information technology networking specialists
	80111713	Permanent information technology systems or database administrators
	80111715	Permanent professional staff
	80111716	Permanent information technology staffing needs
	93141800	Employment
	93141802	Recruitment Services
	80101508	Business intelligence consulting services
	80141506	Internet based market research
	80141507	Consumer based research or clinics or focus groups
	80141509	Market intelligence or competitive analysis
	80141510	Market research telephone surveys
	80141511	Market research paper surveys
	80141513	Market research one on one interviews
	80171502	Focus Group and Public Feedback Meeting

Experience on State of Indiana Contracts

- Indiana (IN) - Partnered with Milliman, providing subject matter expertise in Indiana Administrative Code, to assist DMHA with assessment of the articles in IAC Title 440.
- IN - Partnered with HSRI, providing subject matter expertise in Indiana Administrative Code, to assist FSSA with their HCBS waivers (DDRS Home & Community Based Services Waiver Redesign).
- IN - Partnered with Kepro, providing staffing on the Fee-for-Service Prior Authorization and Utilization Management project.
- IN - Partnered with SyraHealth, providing local subject matter experts in care coordination for the Competency Attainment Services project.
- IN - Partnered with QSource, providing survey administration and subject matter experts in external quality review, on the Healthcare Programs EQR project.
- IN - Partnered with Milliman, to providing survey administration on the Medicaid Home and Community Based Services (HCBS) Rate Methodology and Rate Setting Services Project.

Additional Diverse Supplier Certifications

Axon is currently certified in the State of Indiana as a WOSB and VOSB. Axon is a certified small business at the federal level, and we are pursuing the following certifications:

ENTITY		CERTIFICATION	STATUS
Small Business Administration (SBA)	Federal	Small Business	Approved, Active
SBA	Federal	Small Disadvantaged Business	Filed, Pending
SBA	Federal	Women-Owned Small Business (WOSB) / Economically Disadvantaged Women-Owned Small Businesses (EDWOSB)	Filed, Pending
SBA	Federal	Veteran-Owned Business	Approved, Currently Valid
SBA	Federal	8(a)	Filed, Pending
SBA	Federal	HubZone	Filed, Pending
State of Indiana	State	Women's Business Enterprise (WBE), Indiana Veteran-Owned Small Business (IVOSB)	Approved, Currently Active
State of Illinois	State	WBE, VOSB	Filed, Pending
State of New York	State	WBE	Filed, Pending
Commonwealth of Massachusetts	State	WBE, VOSB	Filed, Pending
State of Missouri	State	WBE	Approved, Currently Active

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